



FEE, CAPS AND DISCOUNT INFO (2022/2023FY)

Our 2022 Term 3 and 4 Classes are priced as below:

90min: \$20.85 (+ GST)

60min: \$17.85 (+ GST)

45min: \$16.85 (+ GST)

30min: \$15.85 (+ GST)

60min Tiny Tots Combo (Jazz / Ballet + Tap): \$17.85 (+ GST)

Dance Private lessons: \$35.00 (+ GST)

Singing Private Lessons: \$35.00 (+ GST)

Studio Discount: \$15.85 (+ GST) **

Superstar Cap: \$85.00 (+ GST) **

Enrolment Fee: \$15.00 per student (+GST)

** See below clarification

SUPERSTAR CAP

UNLIMITED LESSONS - \$85.00 pw (+ GST) Cap excludes Private Lessons & relates only to regular term lessons.

STUDIO DISCOUNT

Class fees reduced to \$15.85 (+ GST) flat rate for students taking FIVE or MORE classes.

FAMILY DISCOUNT

20% Discount to 3rd Family Member
25% Discount to 4th Family Member

Discounts and Caps

The studio offers discounts and cap pricing for Troupe students, students who take a high volume of classes and families with three or more enrolled children.

Studio Discount: Dancers taking FIVE or MORE classes will receive a class fee deduction to \$15.85 (+ GST) per lesson. This offer excludes Private Lessons.

Superstar Cap: The Superstar cap is \$85.00 (+GST) per week. This entitles the dancer to take UNLIMITED lessons (excluding Private Lessons) under this capped

price. Superstar cap does not include Private Lessons, Costume Fees, Exam Fees, Holiday Rehearsals, Stage Rehearsal or any fee outside of regular Term Lesson class fees.

Sibling Discount: Stratosphere PA awards families with multiple enrolled children the following discounts:

THIRD ENROLLED CHILD – Receives 20% Discount off Class Fees.

FOURTH ENROLLED CHILD – Receives 25% Discount off Class Fees.

FIFTH ENROLLED CHILD – Receives 30% Discount off Class Fees.

Payment Procedure

Payment can be made to the studio via the following methods:

- **CASH** – To be put in an envelope marked with child's name and a copy of their invoice inside.
- **ONLINE PAYMENT** – Follow payment link on our invoicing system (Xero / Stripe) to complete your payment.
- **BANK TRANSFER** – To be paid into account specified on the invoice with SURNAME and INVOICE NUMBER used as reference. This helps to make sure payments are reconciled to the correct dancer's invoice.
- **CARD PAYMENTS** – Card payments can be taken in person at our Dural Studio Location between 3:30-6pm Monday-Friday. There is a 2% surcharge on all card payments.

Enrolment Fee

A \$15.00 (+GST) Enrolment fee per student will be charged upon registration. This amount covers administration, end of year trophy as well as Certificates, lollies and studio rewards throughout the year.

Invoices

Fees are invoiced per term and follow the NSW Public School Calendar Year. Invoices will be issued at the commencement of Term and are payable in 14 days. Overdue invoices may incur a late fee.

If you decide to discontinue lessons mid term you are still obligated to honour the fees for the entire term. Any extended holidays or illness should be discussed with Miss Kate in order to receive exemption from this rule.

Scholarships

The studio awards three scholarships at each End of Year concert. Winners of the Junior and Senior Scholarships are awarded a partial scholarship towards their fees in the following year. The Dancer of the Year is awarded a full scholarship to the studio which covers cost to all regular SPA classes.